

CASE STUDY

Corning selects Comtec Enterprises to execute pan-European relocation of business

Corning Incorporated (NYSE:GLW) is the world leader in specialty glass and ceramics. Drawing on more than 150 years of materials science and process engineering knowledge, Corning creates keystone components that enable high-technology systems for consumer electronics, mobile emissions control, telecommunications and life sciences.

With 2006 revenues exceeding \$5 billion, Corning operates in 25 countries and employs over 25,000 people worldwide.

The Challenges

Following an organisational restructure of its European operations, Corning wanted to redistribute its centrally managed IT facilities and networking infrastructure. With the comms room located at its now redundant Guildford office, Corning was presented with the challenge of relocating its entire IT platform across Europe, and re-commissioning the network at eight disparate locations – within two weeks.

Critical to the relocation was business continuity. Significant levels of downtime would seriously impact upon Corning's European operations, including partner organisations and customers.

Secondly, the redistribution of Corning's IT infrastructure meant each of its eight office locations would be responsible for different elements of the network. For example, Corning's storage area network (SAN) was to be re-commissioned in Germany.

The challenges faced by Corning were significant. At each stage of the relocation Corning would need to consider the de-construction of existing IT facilities, the shipping process, rebuild, and finally the rigorous testing of IT equipment and wide area network.

Aware that the relocation would require specific skills and expertise, Corning opted to employ a specialist relocations-partner that would plan, carry out and manage the entire project.

The Solution

Following an evaluation of several companies, Corning selected Comtec Enterprises to execute their IT relocation. This decision hinged upon a number of criteria, such as service level guarantees (SLGs) based on business continuity; experience and customer references; team expertise, particularly in handling sensitive IT equipment; and granularity of planning.



Comtec Enterprises' IT relocations division specialises in the disassembly, transfer, reinstallation and testing of sensitive, business critical IT equipment.

Following the tender, Comtec deployed a dedicated project manager and team of qualified IT engineers for Corning's relocation. Working closely with Corning's IT and facilities management divisions, Comtec coordinated a phased relocation which would ensure maximum operational continuity, and enable the thorough testing of IT equipment and recommissioning to Corning's wide area network.

The Results

Over a period of two weeks, Comtec successfully relocated Corning's European IT infrastructure. Consisting of over 500 different components, the relocation saw the recommissioning of Corning's storage area network, 100 servers, and desktop devices and hardware.

Comtec engineers carried out all elements of the project, providing Corning with the added peace of mind that its IT equipment was in the hands of professionals. This commitment to accountability meant that business continuity requirements were exceeded, and all equipment delivered intact and fully operational.

Crucially, Corning was able to resume all European day-to-day business communications within the allotted time, with minimal impact to its partners and customers.

About Comtec

Comtec Relocations is a leading IT relocation service provider, specialising in relocation of IT equipment for small offices through to large data centres. We offer a comprehensive set of services to support customers move their mission critical IT infrastructure providing piece of mind and minimum downtime. Our IT relocation services can be tailored to your specific needs whether it is a fully project managed data centre relocation or a simple office move.

Minimising disruption and ensuring business continuity is critical during the relocation of your IT facilities. We understand IT is a precious asset and must be moved quickly, yet with precise care. Choosing Comtec for your project you can be sure that your IT relocation will be in the safe hands of qualified professionals. We provide IT relocations for organisations in both the public and private sector.



Visit www.comtec.com/relocations
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